

Exhibit 2b
Top Companies' Share of the 2014 Export Market
by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)
All identified companies	305,213	1,447,277	100.0	100.0
Top 4 companies	4	110,111	7.6	7.6
Top 8 companies	8	170,786	11.8	11.8
Top 20 companies	20	287,115	19.8	19.8
Top 50 companies	50	439,747	30.4	30.4
Top 100 companies	100	580,019	40.1	40.1
Top 250 companies	250	760,727	52.6	52.6
Top 500 companies	500	893,398	61.7	61.7
Top 1000 companies	1,000	1,019,849	70.5	70.5
Top 2000 companies	2,000	1,131,446	78.2	78.2
Manufacturers	74,247	848,866	58.7	100.0
Top 4 companies	4	110,111	7.6	13.0
Top 8 companies	8	170,786	11.8	20.1
Top 20 companies	20	275,451	19.0	32.4
Top 50 companies	50	384,480	26.6	45.3
Top 100 companies	100	470,605	32.5	55.4
Top 250 companies	250	575,536	39.8	67.8
Top 500 companies	500	649,947	44.9	76.6
Top 1000 companies	1,000	713,513	49.3	84.1
Top 2000 companies	2,000	761,669	52.6	89.7
Wholesalers	102,943	331,007	22.9	100.0
Top 4 companies	4	30,770	2.1	9.3
Top 8 companies	8	49,867	3.4	15.1
Top 20 companies	20	89,109	6.2	26.9
Top 50 companies	50	124,723	8.6	37.7
Top 100 companies	100	153,206	10.6	46.3
Top 250 companies	250	190,724	13.2	57.6
Top 500 companies	500	217,632	15.0	65.7
Top 1000 companies	1,000	242,908	16.8	73.4
Top 2000 companies	2,000	265,785	18.4	80.3
Other companies (3)	128,023	267,404	18.5	100.0
Top 4 companies	4	34,465	2.4	12.9
Top 8 companies	8	52,452	3.6	19.6
Top 20 companies	20	84,040	5.8	31.4
Top 50 companies	50	117,684	8.1	44.0
Top 100 companies	100	144,274	10.0	54.0
Top 250 companies	250	177,275	12.2	66.3
Top 500 companies	500	199,229	13.8	74.5
Top 1000 companies	1,000	217,912	15.1	81.5
Top 2000 companies	2,000	233,845	16.2	87.5

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.